


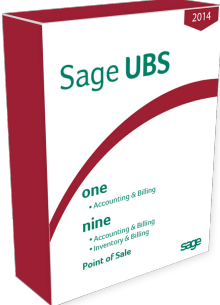
## Sage 50 vs Sage UBS Battlecard

Based on the detailed review of features, both products are indeed very strong from an accounting and financial perspective. This is the true reason that it remains the leader in accounting software. However there are key differences in which Sage 50 has a slight upper-hand.

- **More detailed control** – Having a bit of extra structure is good as things mature. With Sage 50 this can be seen from a few perspectives.
  - Debtor or creditor control accounts Journal security as the number of users increase and more control is required to reduce mistakes or delegate work.
  - Credit terms should be important as trade and credit are important factors of growth but also a concern if not managed well. Security on financial periods will allow the financial controller to ensure that things are in the proper place.
- **Deeper analysis** – With the provisioning of the analytical code, it has made the analysis of financial figures possibly to be very detailed. Depending on the analytical level required, you can end up with n:n financial analysis as the values and analytical codes are self-definable
- **Stronger budgeting and forecasting** – Budgeting and forecasting are important aspects for a growing business to ensure things are in relative control or operating models that have been planned are measured or followed. With Sage 50, this is very strong with multiple budgets and also versioning as factors change across the year. In addition, the integration with the analytics provides very detailed control and analysis into every factor, a definite need for the seasoned financial controller.
- **Complete multi-currency overview** – If your business deals heavily in multi-currency, the revaluation and cross-currency settlement should be a welcomed, if not a crucial requirement for your trade. With currencies being where they are at the moment, it is important to be in total control, else your margins can be easily wiped out by currency losses.

- **Multiple years** – This is an added advantage to the current Sage UBS users as with Sage 50 they are able to compare in a more simple way, multiple years data as they move along the financial year, giving a more comprehensive overview on like-for-like comparisons. For example Q1 this year vs. previous year.

For Sage UBS, it provides **unlimited companies and administration** which is good for those who handle a lot of books. However, if it is from a perspective of practical usage, the books are limited anyway, making the advantage a moot point if in reality one does not really manage that many books. The currently available **fixed assets** module is also an advantage if you are implementing proper fixed assets control very soon, nevertheless, Sage 50's fixed assets feature will be out by Q3 of this year if you prefer to wait.

<b>Accounting, Cash-flow and Finances</b>		
<b>Accounting</b>		
 <p>The image shows the Sage 50 software box. It is green and white with a curved design. Text on the box includes 'Sage 50', '2014', and a list of features: 'Billing', 'Accounting Express', 'Business Express', 'Professional Accounting', 'Complete Business', and 'Premium Business'.</p>		 <p>The image shows the Sage UBS software box. It is red and white with a curved design. Text on the box includes 'Sage UBS', '2014', and a list of features: 'one Accounting &amp; Billing', 'nine Accounting &amp; Billing', 'Inventory &amp; Billing', and 'Point of Sale'.</p>
<p><b>Yes</b> <b>80 samples</b></p>	<p><b>Sample Chart of Accounts.</b></p>	<p><b>Yes</b> <b>8 samples</b></p>
<p><b>Yes</b></p>	<p><b>Chart of Accounts.</b> Standard general ledger set-up with the ability to define the type and sub-type of ledger accounts.</p>	<p><b>Yes</b></p>

<b>Yes</b>	<p><b>General Ledger Numbering.</b></p> <p>Multiple formats of G/L numbering</p>	<b>Yes</b>
<b>Yes</b>	<p><b>General Ledger Grouping.</b></p> <p>You can have the ability to group a few G/L accounts into one sub-total.</p>	<b>Yes</b>
<b>Multiple</b>	<p><b>Control Accounts.</b></p> <p>Define control accounts for debtor, creditors or more.</p>	<b>No</b>
<b>Yes</b>	<p><b>Journal Vouchers.</b></p> <p>Generate the necessary journal vouchers for accounting purposes.</p>	<b>Yes</b>
<b>Yes</b>	<p><b>Journal Type and Security</b></p> <p>Define multiple journal type and be able to assign security per user, period and G/L used in the journal.</p>	<b>No</b>
<b>Multiple Sets*</b>	<p><b>Document Numbering.</b></p> <p>Set of running serial numbers per journal.</p>	<b>Single set</b>
<b>Yes</b>	<p><b>Document Types</b></p> <p>Classify different</p>	<b>Yes</b>

	document types to ensure ease of access and analysis.	
<b>Yes</b>	<b>Draft Entries.</b> Save your financial entries as draft for review or continuation at a later time.	<b>No</b>
<b>Yes</b>	<b>Quick Entries.</b> Create quick accounting entries via the quick entry function.	<b>Yes</b>
<b>Yes</b>	<b>Copy Function.</b> Be able to copy similar entries done previously to save time.	<b>Yes</b>
<b>Yes</b>	<b>Extra Description.</b> Provide extra descriptions per journal entry line for clearer understanding.	<b>Yes</b>
<b>Financial Management</b>		
<b>Yes</b>	<b>Knock-off or off set.</b> Be able to knock-off or off set financial entries for settlement.	<b>Yes</b>
<b>Yes</b>	<b>Credit and Terms Management.</b>	<b>Manual</b> <b>Not maintainable</b>

	Manage the credit and terms applied to customers and from suppliers.	
<b>Yes</b>	<b>Automatic Numbering with Pre-fix and Separators.</b>	<b>Yes</b>
<b>36</b> <b>Security control</b>	<b>Accounting periods</b> Number of period supported and if security control is present.	<b>18</b> <b>Limited security control</b>
<b>Yes</b> <b>Based on storage capacity.</b>	<b>Multiple Financial Years.</b> Maintain and be able to access multiple financial years through one data-set	<b>No.</b> <b>Only 1 financial year per data-set.</b>
<b>User Preference</b>	<b>Online or Offline Posting Method.</b> There are 2 methods of posting financial entries either automatically online or off-line which caters for more reviews before finalization.	<b>Online Only</b>
<b>Yes</b>	<b>Audit Trail</b>	<b>Yes</b>
<b>Yes</b>	<b>Import/Export Financial Journals</b>	<b>Yes</b>
<b>Determined by the product SKU</b>	<b>Maximum Number of Companies</b>	<b>Unlimited</b>

	The maximum number of administrations that can be managed from one product.	
<b>Yes</b>	<p><b>Recurring Transaction/Templates.*</b></p> <p>Create recurring transactions via templates and execute when necessary.</p>	<b>Yes</b>
<p><b>Multiple sets determined by product SKU</b></p> <p><b>Version control</b></p>	<p><b>Budgeting with Version Control.*</b></p> <p>The ability to create budgets and maintain multiple versions for comparison.</p>	<p><b>1 set</b></p> <p><b>No version control</b></p>
<b>Yes</b>	<p><b>Multiple Legislation Per License.**</b></p> <p>The ability to manage different country legislations within 1 software license.</p>	<b>No</b>
<b>Cash-flow</b>		
<b>Yes</b>	<p><b>Payment Vouchers.</b></p> <p>Create payment vouchers or cash vouchers.</p>	<b>Yes</b>
<b>Yes</b>	<b>Receipts.</b>	<b>Yes</b>

	Record incoming cash receipts and generate receipts to customers for complete documentation.	
<b>Yes</b>	<p><b>Funds Transfer.</b></p> <p>Be able to manage your funds across multiple bank account seamlessly in the product.</p>	<b>Yes</b>
<b>Yes</b>	<p><b>Cheque Handling.</b></p> <p>You will be able to manage all your cheques including issuing and post-dated cheques</p>	<b>Yes</b>
<b>Yes</b>	<p><b>Payment Methods and Modes.</b></p> <p>You can define different type of payment methods and modes which can be used throughout the system.</p>	<b>Yes</b>
<b>Yes</b>	<p><b>Financial Instruments.</b></p> <p>Utilize the standard financial tools available or custom create your own.</p>	<b>Yes</b>
<b>Yes</b>	<p><b>Cash Forecasting.</b></p> <p>You should be able to do simple cash</p>	<b>No</b>

	forecasting based on the payment terms set on your receivables and payables.	
<b>Yes</b>	<b>Bank Reconciliation.</b> A simple but complete bank reconciliation feature that is available to ensure you are up	<b>Yes</b>
<b>Multi-Currency</b>		
<b>Yes</b>	Handle multiple currencies in all business transactions	<b>Yes</b>
<b>Yes</b>	<b>Revaluation.</b> Perform currency revaluations as and when you require to review your currency position and realized gain/loss.	<b>No</b>
<b>Yes</b>	<b>Cross Currency Settlement.</b> You will be able to invoice, pay or receive money in any combination of currencies enabling you to trade freely.	<b>No</b>
<b>Yes</b>	<b>Foreign Currency Bank Accounts.</b>	<b>Yes</b>



	Be able to maintain true foreign currency banks accounts and transact and revalue as necessary.	
<b>Analytics</b>		
<b>Yes</b>	<b>Project Accounting.*</b> Manage projects efficiently and informatively with project analysis and reports.	<b>Yes</b>
<b>Yes</b>	<b>Analytical Codes.*</b> Create the information you need by constructing your business transactions around 5 multi-dimensional analytical levels.	<b>No</b>
<b>Fixed Assets**</b>		
<b>Yes</b> <b>Available Q3 2014</b>	Manage fixed assets, depreciation schedules, asset tagging, including tracking and disposal	<b>Yes</b>
<b>Financial Reporting</b>		

<b>Yes</b>	<b>Balance Sheet</b>	<b>Yes</b>
<b>Yes</b>	<b>Profit &amp; Loss</b>	<b>Yes</b>
<b>Yes</b>	<b>Trial Balance</b>	<b>Yes</b>
<b>Yes</b>	<b>Cash-flow Statement</b>	<b>Yes</b>
<b>Yes</b>	<b>Ageing Reports</b>	<b>Yes</b>
<b>Yes</b>	<b>Debtor/Creditor Cards</b>	<b>Yes</b>
<b>Yes</b>	<b>Bank/Cash Cards</b>	<b>Yes</b>
<b>Yes</b>	<b>Journal Listing</b>	<b>Yes</b>
<b>Yes</b>	<b>Budgets*</b>	<b>Yes</b>
<b>Yes</b>	<b>Project &amp; Analytical Reports*</b>	<b>Partially No. As Sage UBS does not support Analytical Codes</b>
<b>Yes</b>	<b>Manufacturing Account</b>	<b>Yes</b>

\* Sage 50 Professional Accounting and above only

\*\* Sage 50 Premium Business and above only